

**Q1:**

**An administrator has been asked to change the data type of an auto number to a text field. What should the administrator be aware of before changing the field?**

- A. Existing field values will be converted.
- B. Existing field values will be deleted.
- C. Existing Auto Number field to Text is prevented.
- D. Existing field values will remain unchanged.

**Correct Answer: D**

**Q2:**

**DreamHouse Realty wants to offer a form on its Experience Cloud site where Inspectors will submit findings from a property inspection Which feature should an administrator place on the page to fulfill this requirement?**

- A. Screen Flow
- B. Autolaunched Flow
- C. Related List
- D. Record Detail

**Correct Answer: C**

**Q3:**

**Northern Trail Outfitters has hired interns to enter Leads into Salesforce and has requested a way to identify these new records from existing Leads.**

**What approach should an administrator take to meet this requirement?**

- A. Set up Web-to-Lead for the interns use.
- B. Update the active Lead Assignment Rules.
- C. Create a separate Lead Lightning App.
- D. Define a record type and assign it to the interns

**Correct Answer: D**

**Q4:**

**Sales users at Cloud Kicks are requesting that the data in the Industry field on the Account object displays on the Opportunity page layout. Which type of field should an administrator create to accomplish this?**

- A. Custom Account field
- B. Standard Account field
- C. Cross-object formula field
- D. Master-detail relationship field

**Correct Answer: C**

**Q5:**

**Which tool should an administrator use to identify and fix potential session vulnerabilities?**

- A. Field History Tracking
- B. Security Health Check
- C. Setup Audit Trail
- D. Organization-Wide Defaults

**Correct Answer: B**

**Q6:**

**Cloud Kicks has a customer success agent going on leave and needs to change ownership on multiple accounts. Which two users are able to fulfill this request?**

**Choose 2 answers**

- A. A user with Read permission on the account.
- B. A user with the System Administrator profile.
- C. A user with the Manage Cases permission.
- D. A user with a manager role above the agent.

**Correct Answer: B, C**

**Q7:**

**Universal Containers has a Contact Lightning record page with a component that shows LinkedIn data. The sales team would like to only show this component to sales users when they are on their mobile phones.**

**Which two solutions should the administrator use to fulfill this requirement?**

**Choose 2 answers**

- A. Filter the component visibility with Form Factor - Phone.
- B. Filter the component visibility with View = Mobile/Tablet.
- C. Filter the component visibility with User Profile > Name = Sales User.
- D. Filter the component visibility with User > Role > Name = Sales User.

**Correct Answer: A, C**

**Q8:**

**Cloud Kicks needs to be able to show different picklist values for sales and marketing users. Which two options will meet this requirement? Choose 2 answers**

- A. One-page layout, two record types, one picklist
- B. Two page layouts, one record type, two picklists
- C. One record type, two profiles, one picklist
- D. Two permission sets, one record type, one picklist

**Correct Answer: A, B**

**Q9:**

**An administrator at DreamHouse Realty needs to create customized pages for the Salesforce mobile app. Which two types of pages could an administrator build and customize using the Lightning App Builder?**

**Choose 2 answers**

- A. App page
- B. User page
- C. Dashboard page
- D. D. Record page

**Correct Answer: A, D**

**Q10:**

**The administrator at Cloud Kicks has a custom picklist field on Lead, which is missing on the contact when leads are converted.**

**Which two items should the administrator do to make sure these values are populated**

**Choose 2 answers**

- A.** Set the picklist field to be required on the Lead object,
- B.** Create a custom picklist field on Contact.
- C.** Map the picklist field on the lead to the Contact.
- D.** Update the picklist value with a validation rule.

**Correct Answer: A, D**

**Q11:**

**An administrator at Universal Containers needs an automated way to delete records based on field values. What automated solution should the administrator use?**

- A. Workflow
- B. Automation Studio
- C. Process Builder
- D. Flow Builder

**Correct Answer: D**

**Q12:**

**Users at Cloud Kicks want to be able to create a task that will repeat every two weeks. What should an administrator do to meet this requirement?**

- A.** Turn on Recurring Activities
- B.** Enable Creation of Recurring Tasks
- C.** Flow to create recurring tasks
- D.** Workflow rule to create recurring tasks

**Correct Answer: B**

**Q13:**

**Universal Containers wants to prevent its service team from accessing deal records. While service users are unable to access deal list views, they are able to find deal records via a search. What option should the administrator adjust to fully restrict access?**

- A.** Permissions and tab visibility
- B.** App permissions and search terms
- C.** Page layouts and field-level security
- D.** Record settings and search Index

**Correct Answer: C**

**Q14:**

**The VP of sales at DreamHouse Realty has requested a dashboard to visualize enterprise sales across the different teams. The key piece of data is the total of all sales for the year and the progress to the enterprise sales goal.**

**What dashboard component will effectively show this number and the proximity to the total goal as a single Value?**

- A.** Gauge
- B.** Table
- C.** Stacked Bar
- D.** Donut.

**Correct Answer: A**

**Q15:**

**The administrator at Ursa Major Solar imported records into an object by mistake. Which two tools should be used to undo this import?**

**Choose 2 answers**

- A. Data Loader
- B. Mass Delete Records
- C. Weekly Data Export
- D. Data Import Wizard

**Correct Answer: A, B**

**Q16:**

**Cloud Kicks wants to give credit to Opportunity team members based on the level of effort contributed by each person toward each deal.**

**What feature should the administrator use to meet this requirement?**

- A. Splits**
- B. List Views**
- C. Stages**
- D. Queues**

**Correct Answer: A**

**Q17:**

**Northern Trail Outfitters (NTO) has deployed my domain. The Chief Marketing Officer wants to make sure that all of the Salesforce users log in using the branded login URL. There needs to be a grace period for the user's bookmarks to be updated.**

**How should the administrator configure the policies in my domain settings?**

- A. Set the login policy to require login from https://nto.my.salesforce.com**
- B. Set the redirect policy to Redirect with a warning to the same page within the domain**
- C. Set the Redirect policy to Do Not redirect.**
- D. Set the login policy to prevent login from https://login.salesforce.com**

**Correct Answer: A**

**Q18:**

**An administrator at DreamHouse Realty wants an easier way to assign cases based on agent capacity and skill set.**

**Which feature should the administrator enable to meet this requirement?**

- A. Omni-Channel**
- B. Escalation Rules**
- C. Knowledge Management**
- D. Territory Management**

**Correct Answer: A**

**Q19:**

**Cloud Kicks has the organization-wide defaults for Opportunity set to Private.**

**Which two features should the administrator use to open up access to opportunity records for sales users working on collaborative deals?**

**Choose 2 answers**

- A.** Sharing set
- B.** Role hierarchy
- C.** Sharing Rules
- D.** Profiles

**Correct Answer: B, C**

**Q20:**

**Users have noticed that when they click on a report in a dashboard to view the report details, the values in the report are different from the values displayed on the dashboard.**

**What are the two reasons this is likely to occur?**

**Choose 2 answers**

- A.** The running dashboard user and viewer have different permissions
- B.** The report needs to be refreshed.
- C.** The dashboard needs to be refreshed.
- D.** The current user does not have access to the report folder.

**Correct Answer: A, C**